## SECTOR DEMOGRAPHICS

<table>
<thead>
<tr>
<th>Sector</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal</td>
<td>42%</td>
</tr>
<tr>
<td>State</td>
<td>25%</td>
</tr>
<tr>
<td>Local</td>
<td>33%</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>42%</td>
</tr>
<tr>
<td>Private</td>
<td>36%</td>
</tr>
<tr>
<td>Public (overall)</td>
<td>19%</td>
</tr>
</tbody>
</table>

## GEOGRAPHIC DISTRIBUTION

<table>
<thead>
<tr>
<th>Location</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bay Area</td>
<td>71%</td>
</tr>
<tr>
<td>Sacramento</td>
<td>5%</td>
</tr>
<tr>
<td>Other CA Cities</td>
<td>2%</td>
</tr>
<tr>
<td>Washington DC</td>
<td>12%</td>
</tr>
<tr>
<td>Other States</td>
<td>10%</td>
</tr>
</tbody>
</table>

## PUBLIC SECTOR - FEDERAL GOVERNMENT

- National Park Service Business Management Group (Washington DC)
- US Department of Energy Office of Policy & International Affairs (Washington DC)
- US Government Accountability Office (Boston MA)
- US Government Accountability Office (Washington DC)
- US Office of Management & Budget Education Branch (Washington DC)

## PUBLIC SECTOR - STATE GOVERNMENT

- California Resources Agency Marine Life Protection Act Initiative (Sacramento CA)
- State of California Legislative Analyst's Office (Sacramento CA) - 2

## PUBLIC SECTOR - LOCAL GOVERNMENT

- City & County of San Francisco Board of Supervisors, Office of the Budget Analyst (San Francisco CA)
- City & County of San Francisco, Department of Human Services (San Francisco CA)
- Oakland Unified School District (Oakland CA) - 2

## NON-PROFIT SECTOR

- Advocacy, Inc. (Austin TX)
- Annie E. Casey Foundation (Baltimore MD)
- California Academy of Sciences (San Francisco CA)
- California Alumni Association (Berkeley CA)
- Center for Strategic & International Studies Office of the Director of Studies (Washington DC)
- Children NOW (Oakland CA)
- FIGHT CRIME: Invest in Kids (Oakland CA)
- The Freedom Archives (San Francisco CA)
- Integrated Healthcare Association (Oakland CA)
- MDRC (Oakland CA)
- International Research & Exchanges Board (Washington DC)
- MDRC (Oakland CA) - 2
- Military Education Initiative (San Francisco CA)
- Nonprofit Enterprise Center (El Paso TX)
- Pacific Community Ventures (San Francisco CA)
- The Pacific Institute (San Francisco CA)
- RAND Corporation (Arlington VA)
- The Rockridge Institute (Berkeley CA)
- Service Employees International Union Long Term Care Division (Oakland CA)
- Stupski Foundation (Mill Valley CA)
- Tipping Point Community (San Francisco CA)
- UC Berkeley Haas School of Business (Berkeley CA)
- UC Berkeley School of Public Health Center for Community Wellness (Berkeley CA)
- UC Berkeley School of Public Health Center for Infectious Disease Preparedness (Berkeley CA) - 2
- University Professional & Technical Employees (Los Angeles CA)
PRIVATE SECTOR

Associated Press (San Francisco CA)
Bartle Wells Associates (Berkeley CA)
The CNA Corporation Public Research Division (Alexandria VA)
CSG Advisors (San Francisco CA) - 2
Deloitte Consulting (Rancho Cordova CA) - 2
Economic & Planning Systems, Inc. (Berkeley CA)
Freeman, Sullivan & Co. (San Francisco CA)
Independent Consulting (San Francisco CA)
LaFrance Associates (San Francisco CA)
Massachusetts General Hospital (Boston MA)
Nexant Inc. (San Francisco CA)
Nichols Consulting Engineers, Chtd. (Oakland CA)
Nike Diversity Staffing (Portland OR)
Pacific Municipal Consulting Long Range Planning Department (Davis CA)
Redi2 Technologies Development (Oakland CA)
Seattle University Office of the Provost (Seattle WA)
Seifel Consulting (San Francisco CA)
Standard & Poors (San Francisco CA)